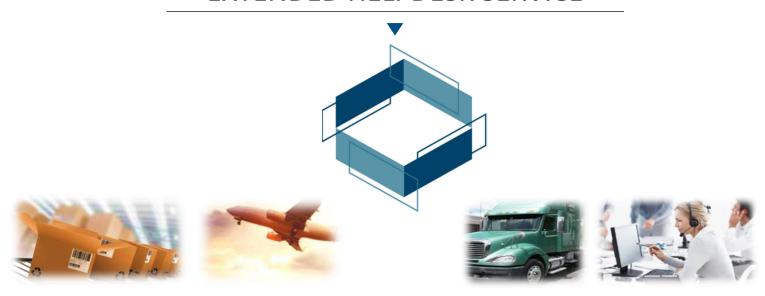


# BASELINE WARRANTY EXTENDED WARRANTY BASELINE HEPDESK SERVICE EXTENDED HELPDESK SERVICE





### WHY SUPPORT SERVICES ARE IMPORTANT

- lacksquare
- ► They protect the customer's investment and ensure products are of high quality.
- ► They grant the customer the right to ask the manufacturer to deal with any issues a product may have down the line.

#### Why buy Kontron services?

#### PEACE OF MIND

- There will be someone to support you throughout your entire journey, should an issue ever arise
- Our team won't stop till it has been resolved to your satisfaction

#### PROTECT YOUR COMPANY'S INVESTMENT

- Single-point support accountability for both your hardware and software
- We have direct "cross-help desk" communication setup with various software vendors that can be contractually authorized to call our help desk line on your behalf, to improve responsiveness



## STANDARD VS EXTENDED WARRANTIES



| Warranty  | Baseline<br>(Incl. in sales price)      |
|---|---|
| Other products (on hardware)                                      | 3 years<br>2 years                      |
| Coverage (Chassis/Blades/Modules/Commodity Parts)                 |   |
| Type (Parts/labor on Kontron products)                            |   |
| RMA Shipping paid by Kontron (one way)                            |   |
| Target issue RMA # turn around time (RMA # next business day)     |   |
| Target repair turn around time (Other products than listed below) | 15 Business Days (from Kontron receipt) |
| Target repair turn around time (VME, VPX, CompactPCI, PMC/XMC)    | 45 Business Days (from Kontron receipt) |

| Extended<br>Warranty   |  |  |  |  |
|--|--|--|--|--|
|  |  |  |  |  |
| + 1 year   |  |  |  |  |
| + 2 year   |  |  |  |  |
| + 3 year   |  |  |  |  |
| Notes: Pricing percentage is based on the hardware product selling price on the initial order. Extended Warranties are available after initial sale only before warranty or extended warranty ends. Total warranty period may not exceed:  Standard 2yr + 3yr = 5 years Standard 3yr + 3yr = 6 years |  |  |  |  |

\*\* To always meet: please refer to contract conditions

\*\*\*Commercially reasonable effort



# HELP DESK SUPPORT SERVICES OFFERED ON OUR MS, ME AND CG PRODUCTS

| OFFERED ON OUR MS, ME AND CG PRODUCTS  ▼  |   | MOV \$10k<br>in services               | MOV \$15k<br>in services             | MOV \$50k<br>in services            |
|---|---|--|--------------------------------------|-------------------------------------|
| Help Desk Services  | Baseline<br>(included in sales price)                             | Enhanced                               | Premium                              | Elite                               |
| <b>Duration</b> (on hardware)   | Valid only 1 year after EOL                                       |  |                                      |                                     |
| Purchase Options (Valid for 1 year)   |   |  |                                      |                                     |
| Availability 8:00 – 17:00<br>(GMT-5, GMT-8, GMT+1, GMT+8)<br>Monday to Friday<br>(except public holidays) |   |  |                                      |                                     |
| Availability 24 x 7   |   |  |                                      |                                     |
| SLA Response times  | ***2 business days (target)                                       | 1 day                                  | 1 hour                               | 1 hour                              |
| SLA Restore times   | ***10 Bus. Days (Target-Critical) ***20 Bus. Days (Target- Major) | 5 Days (Critical)**<br>15 Days (Major) | 1 Day (Critical)**<br>5 Days (Major) | 4 Hours (Critical)** 4 Days (Major) |
| SLA Resolve times   | As per mutually agreed plan                                       | As per mutually agreed plan            | As per mutually agreed plan          | As per mutually agreed plan         |
| Assigned a Technical Account Manager  |   |  |                                      |                                     |